



**RockEU2**  
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## **Brokerage Service Delivery**

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## 1. Introduction

The main activity within the reporting period was the organisation of the Robotics Brokerage Day organised by SPARC. At this event, more than 200 people from several stakeholder groups of the robotics field were brought together. This event targeted mainly the upcoming Robotics calls under the LEIT-ICT funding scheme in Horizon2020.

The objective of the brokerage event was to present the Work Programme 2017 calls ICT-25-2017, ICT-27, and ICT-28 and to prepare future co-operation between participants of the Brokerage Day. These calls opened 08 December 2016, with the deadline 25 April 2017.

Besides that, direct meetings could be arranged to seek for individual collaborations which cannot be assigned to an individual call topic or to establish first contacts within the community.

An IT infrastructure <http://eurobotics-brokerage.net/> was set up, which is not only to be used for the event, but rather as a platform to seek for collaboration partners independent of the event.

A summary of the event can be found at <https://www.eu-robotics.net/sparc/newsroom/press/brokerage-event-2016.html?changelang=2>

The feedback which was collected via a survey showed the need for a revision of the teaser presentation concept, which will be discussed for the Brokerage Day 2017.

## 2. The SPARC Brokerage Day 2016

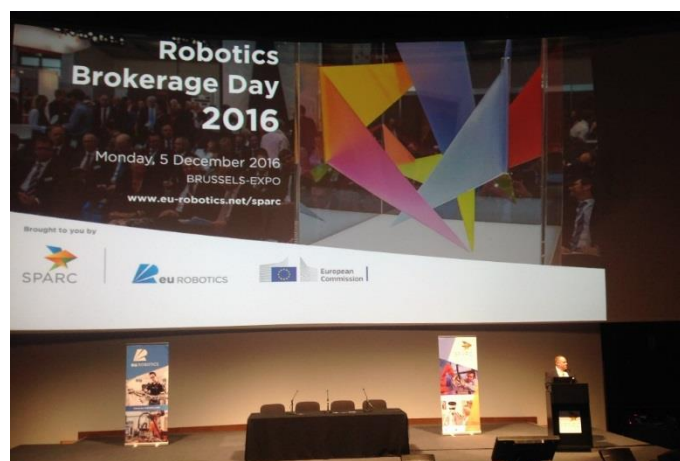
The agenda of the Brokerage day consisted of presentations regarding the Robotics Work Programme. Including an overview of the Work Programme Robotics, including the following calls:

- ICT-25-2016-2017: Advanced robot capabilities research and take-up
- ICT-27-2017: System abilities, SME & benchmarking actions, safety certification
- ICT-28-2017: Robotics Competition, coordination and support

In addition, the following calls were mentioned:

- SFS-05-2017: Robotics Advances for Precision Farming
- FOF-12-2017: ICT Innovation for Manufacturing SMEs (I4MS)

Representatives of the European Commission explained the rules for participation and details for selected call topics.



In addition, a presentation of the SPARC Public-Private Partnership & Status of the work programme generation process for 2018-2020 was given.

Furthermore, the Idealist: Network of National Contact Points presented their offers to support the community.

### 3. Use of the electronic Brokerage infrastructure

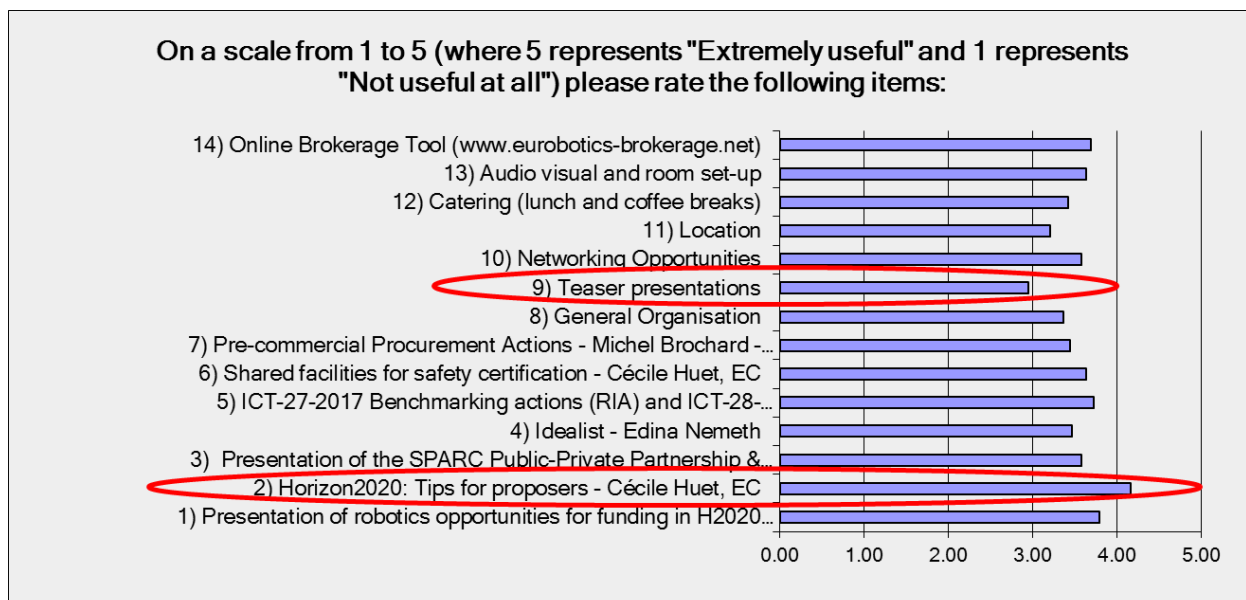
To get in contact with potential cooperation partners, an electronic infrastructure was set up: <http://eurobotics-brokerage.net/> This infrastructure is not limited to the Brokerage Day, but is still and active tool to be used also after the actual event. Organisations and individuals are able to create profiles and to upload project ideas to attract potential consortium partners.

To find a complementary partner for a project proposal, profiles of organisations and persons linked to it can be created. Project ideas can be uploaded to find specific complementary competences. A comprehensive search function is available.

After the Brokerage Day 2016, the brokerage tool contained 34 project ideas. More than 300 organisations and more the 400 individuals were registered. Unfortunately, further analysis of successful consortium building and proposal submission is not possible.

### 4. Analysis of feedback and conclusions for future events

A survey among the participants of the SPARC Brokerage Day 2016 did not receive a sufficient number of replies to be statistically significant, but some trends are visible.



The teaser presentation of project ideas as not as well received as expected. One reason could be, that following many short presentations to get the information from one or few is not considered efficient for a consortium partner search. Alternative ways to make the actual matchmaking during the

event are being considered for the 2017 edition. First ideas include poster sessions in a structured way, or the use of electronic tools such as <https://www.brella.io/>, to schedule 1-to-1 meetings which turned out to be successful in similar events, e.g. the Finnish Manufacturing Performance Days.

On the other hand, detailed information on calls and how to apply, especially practical hints, dos and don'ts were very well received. This kind of information could be further extended and more promoted also outside the event, e.g. through newsletters, etc.

## 5. References

### 5.1.1. H2020 Robotics and Autonomous Systems Work Programme 2016-2017 Presentations

- [Presentation of robotics opportunities for funding in H2020 - Juha Heikkilä, Head of Unit, Robotics & Artificial Intelligence, DG Connect, European Commission\\*](#)
- [Horizon2020: Tips for proposers - Cécile Huet, Deputy Head of Unit, Robotics & Artificial Intelligence, DG Connect, European Commission](#)
- [Presentation of the SPARC Public-Private Partnership & Status of the work programme generation process for 2018-2020](#)
- [Idealist: Network of National Contact Points - Edina Nemeth](#)

\*The presentation held during the Robotics Brokerage Day 2016 was based on the one from the ICT Proposers' Day 2016, Bratislava, 26 - 27 September.

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### 5.1.2. Detailed presentations by the EC

- [ICT-27-2017 Benchmarking actions \(RIA\) and ICT-28-2017 Robotics competition, coordination and support \(CSA\) - Anne Bajart, Programme Officer, Robotics & Artificial Intelligence, DG Connect, European Commission](#)
- [ICT-27-2017: Shared facilities for safety certification - Cécile Huet, Deputy Head of Unit, Robotics & Artificial Intelligence, DG Connect, European Commission](#)
- [ICT-27-2017: Pre-commercial Procurement Actions - Michel Brochard, Programme Officer, Robotics & Artificial Intelligence, DG Connect, European Commission](#)

### 5.1.3. Supporting documents

[Multi-Annual Roadmap \(MAR\) for Horizon 2020 Call ICT-2017 \(ICT-25, 27 & 28\)](#)

[Frequently Asked Questions for the robotics calls in H2020](#)

[Event report by the EC](#)